

Management Consultant of the Year

Maria Achilleoudes (Fit Business)

Cyprus

Maria Achilleoudes is the founder of Fit Business where she showcases her talent as one of the leading management consultants in Cyprus. She is a certified Lean Six Sigma Master Black Belt, Certified Management Consultant (CMC) and senior member of the American Society of Quality (ASQ) and the Institute of Management Services (IMS). As a management consultant and project manager, she has carried out operational improvement studies which resulted in substantial efficiency improvements, cost reductions, reduction of operational risk, improvements to the service and product quality and employee morale.

She has implemented lean, effective and efficient ISO90001 and ISO13485 Quality Management Systems. She has developed the operational infrastructure and post-merger integration for a number of companies. Furthermore, Maria has been approved by the government agency as a trainer according to European standards. She has offered open and in-house customised workshops which have received government subsidy.

Prior to this, she worked as an internal consultant and as a manager of Quality and Productivity improvement for Laiki Group (financial) and Universal Bank for 12 years in the areas of productivity and quality improvement. The projects she has implemented resulted in major cost reductions as well as significant improvements to the customer service quality, productivity, resources utilisation, and staff satisfaction.

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Fit Business is a management consultancy for optimising business operations, servicing customers worldwide. They provide a range of consultancy services aimed towards supporting clients improve their business processes and their product & service quality. This includes business performance management, business process reengineering, quality management, restructuring, post-merger integration, design of product-service and infrastructure. They are also able to support clients with project management.

In recent years, Fit Business has built up an impressive portfolio of clients across a plethora of industries, from financial services to construction, and has even lent its expertise to the Government of Cyprus by designing, modelling and documenting the processes and infrastructure through which the electricity market will work. They have achieved this success thanks to a proven track record of professionalism, high level of service and customer support. Their clients benefit from a results-orientated approach that utilises their in-depth knowledge and analytical skills to streamline business processes and improve efficiency and performance.